

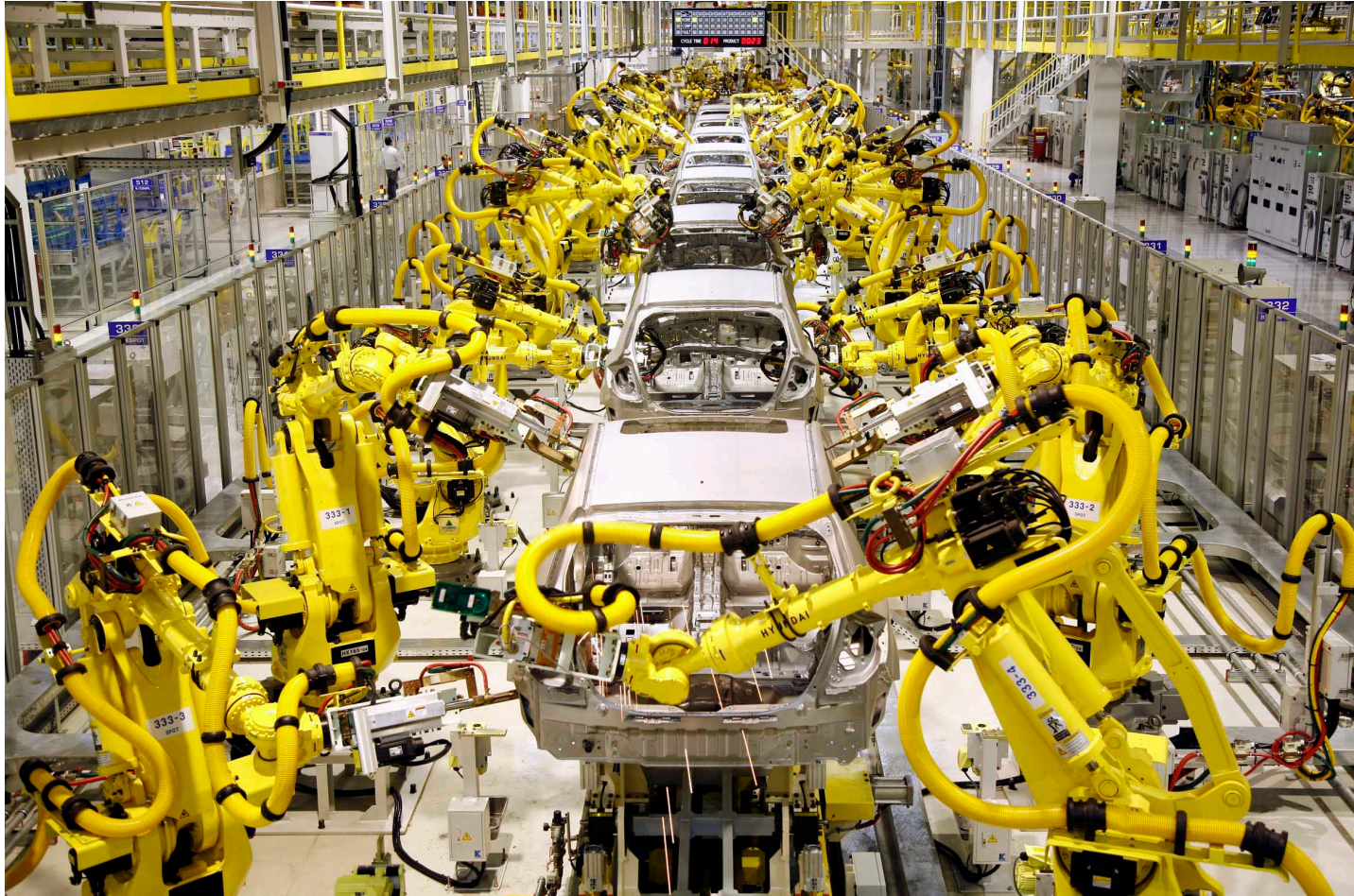
Pre-Fabricated Building Envelope Systems in Passive House New Construction

Presented by Karan Gupta for the
North American Passive House Conference 2017
Hosted by the Passive House Institute United States
September 29-30
Seattle, WA

Who is this guy?

- ▶ Karan Gupta
 - ▶ pronounced KUH-run
 - ▶ you can call me KG
 - ▶ Energy Efficient Design Specialist for Build SMART
 - ▶ based in Lawrence, KS
 - ▶ manufacturer of high-performance, pre-fabricated building envelope systems
 - ▶ Certified Passive House Consultant
 - ▶ PHIUS Certified Builder

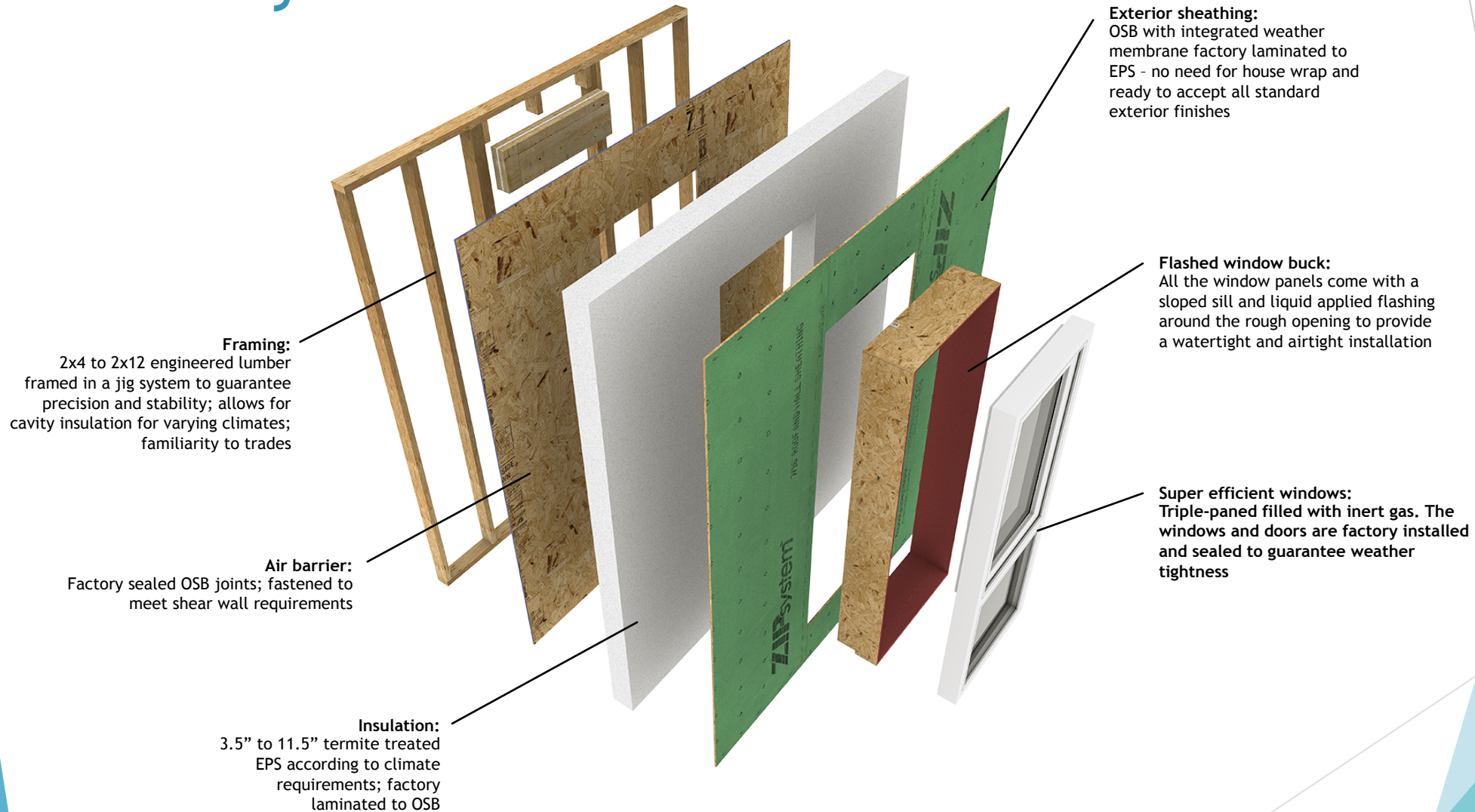
Why Pre-Fabricated?



Why Pre-Fabricated? (continued)



Wall System



Framing



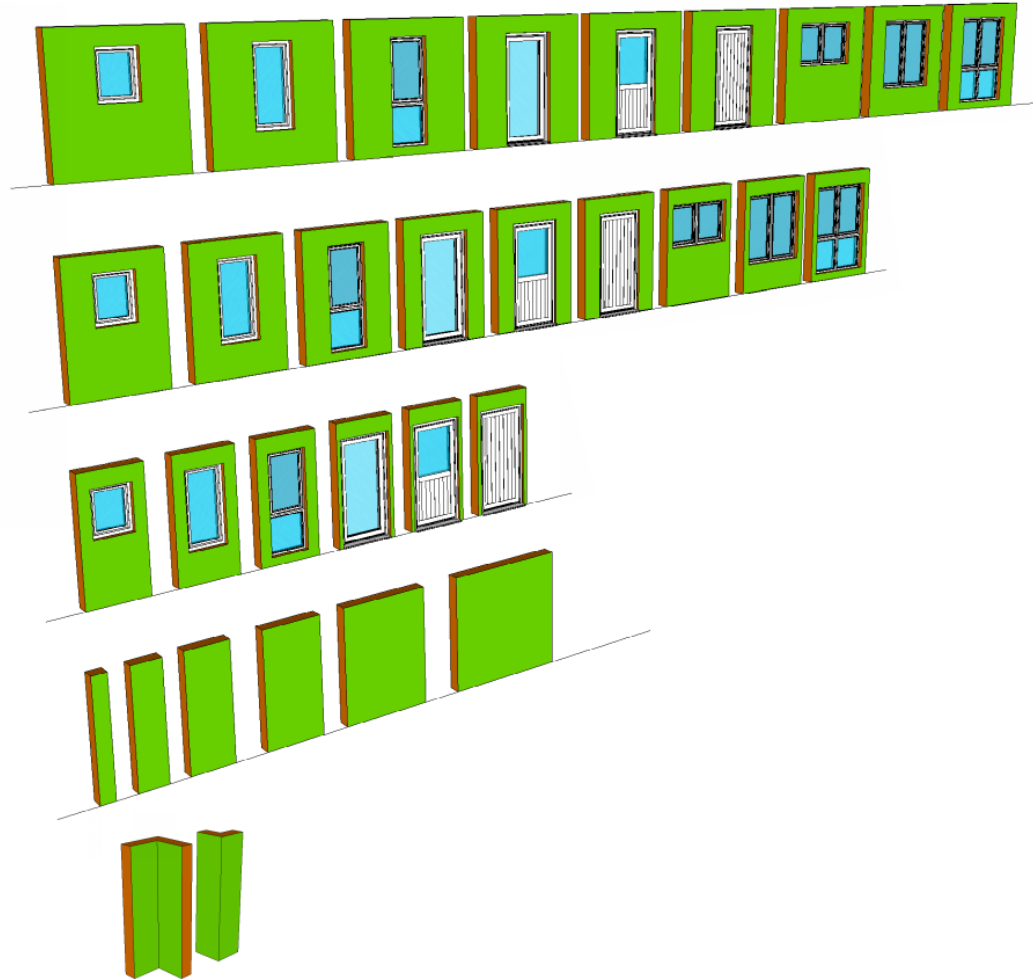
Preinstalled Windows & Doors



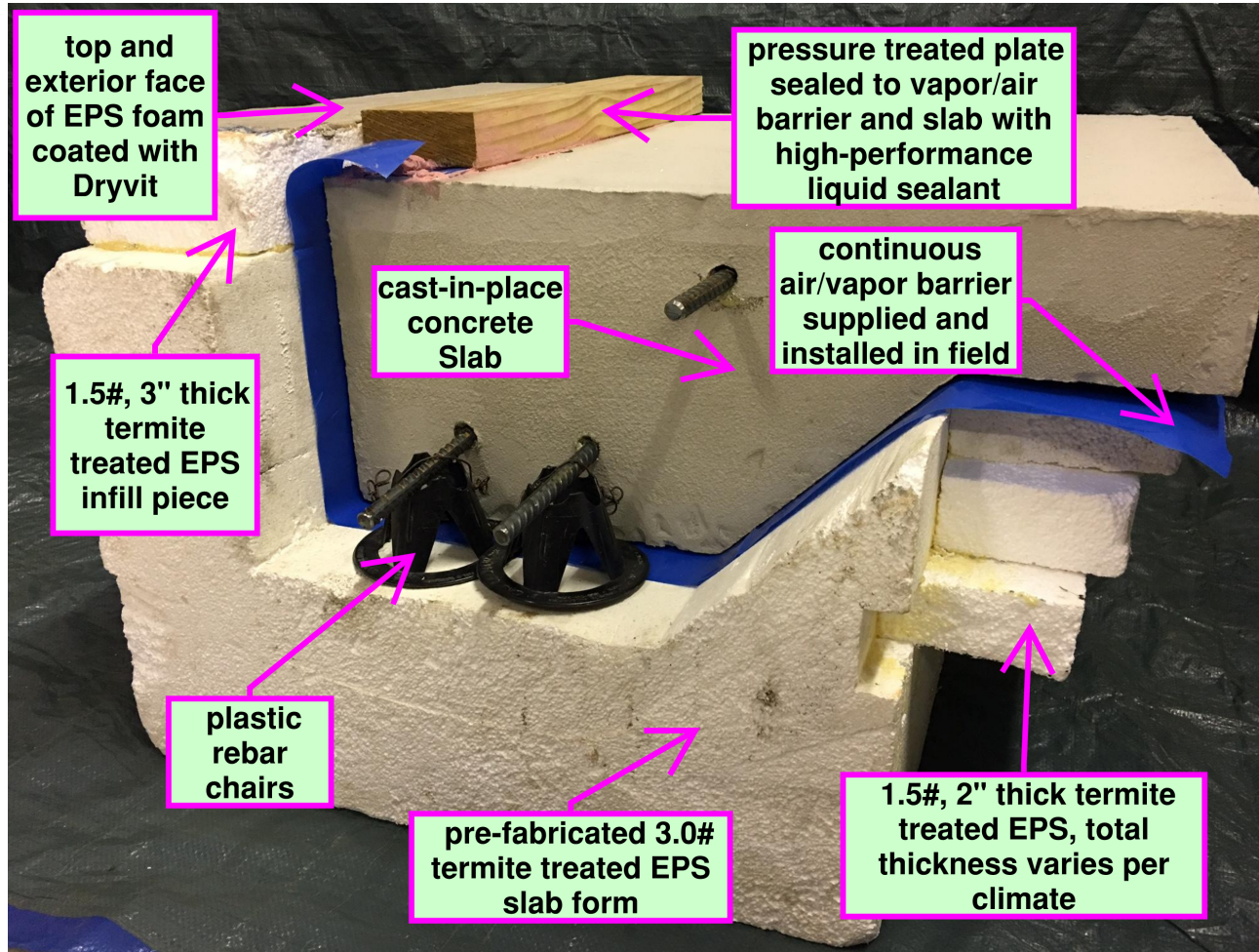
Not SIPs, Not Modular

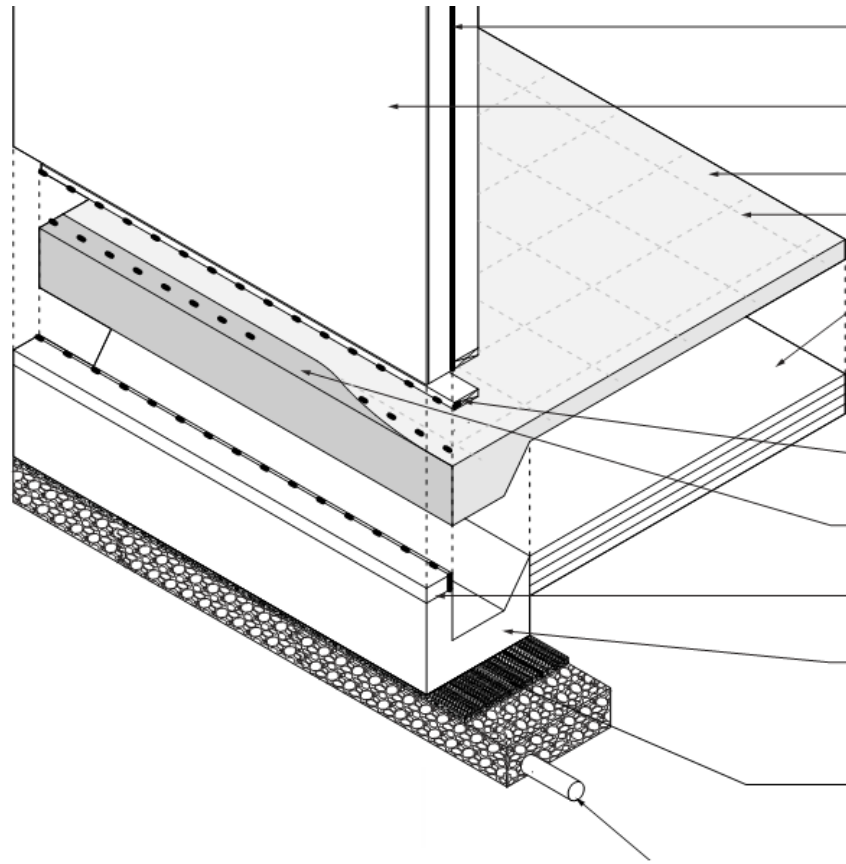
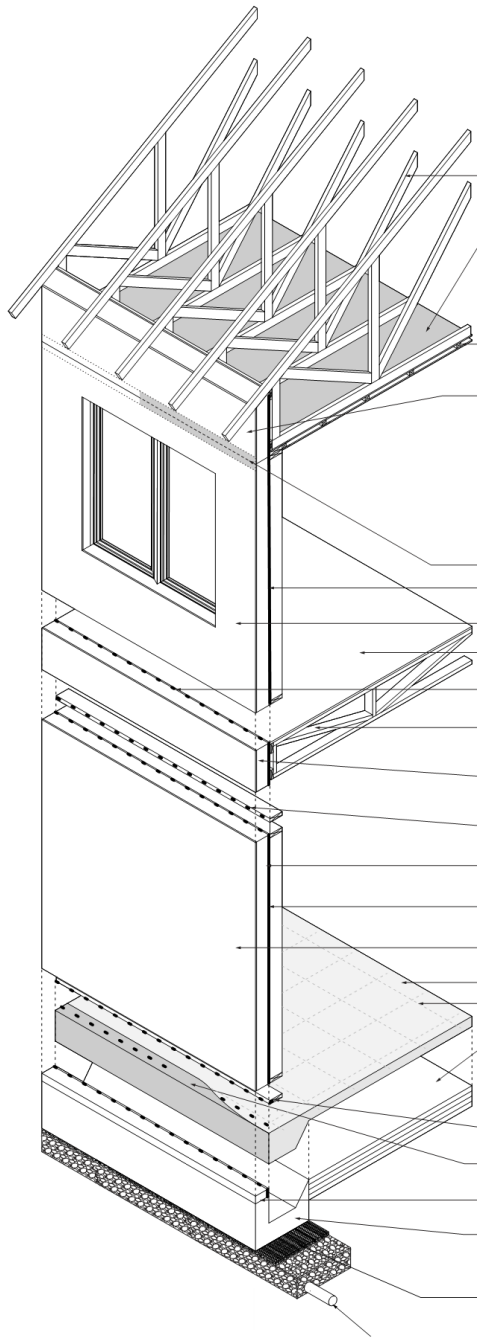


Panel Types

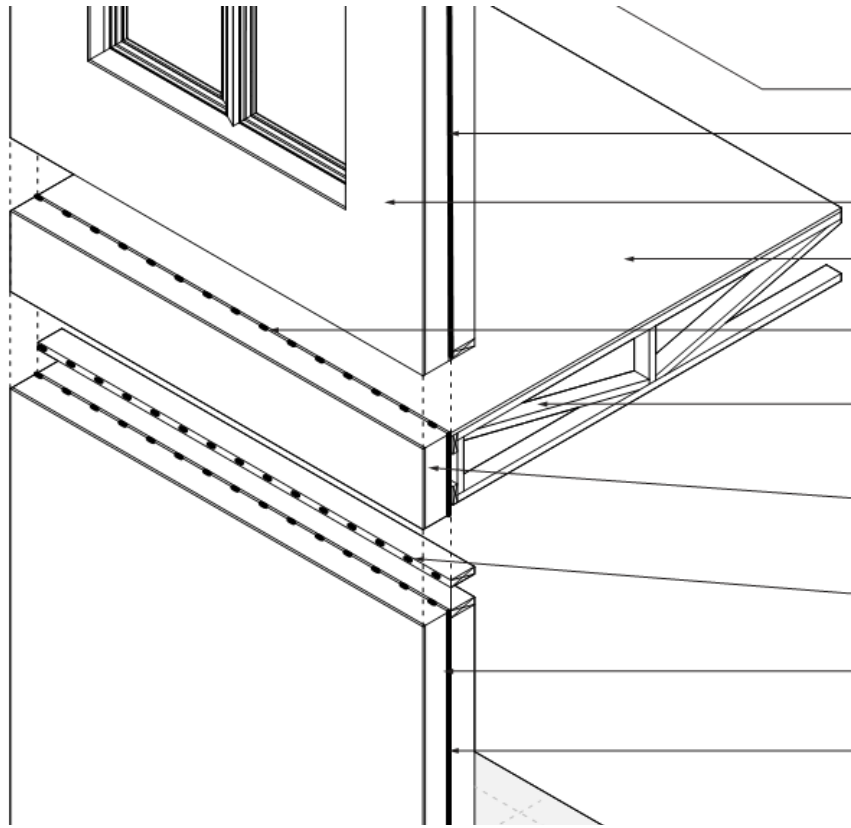
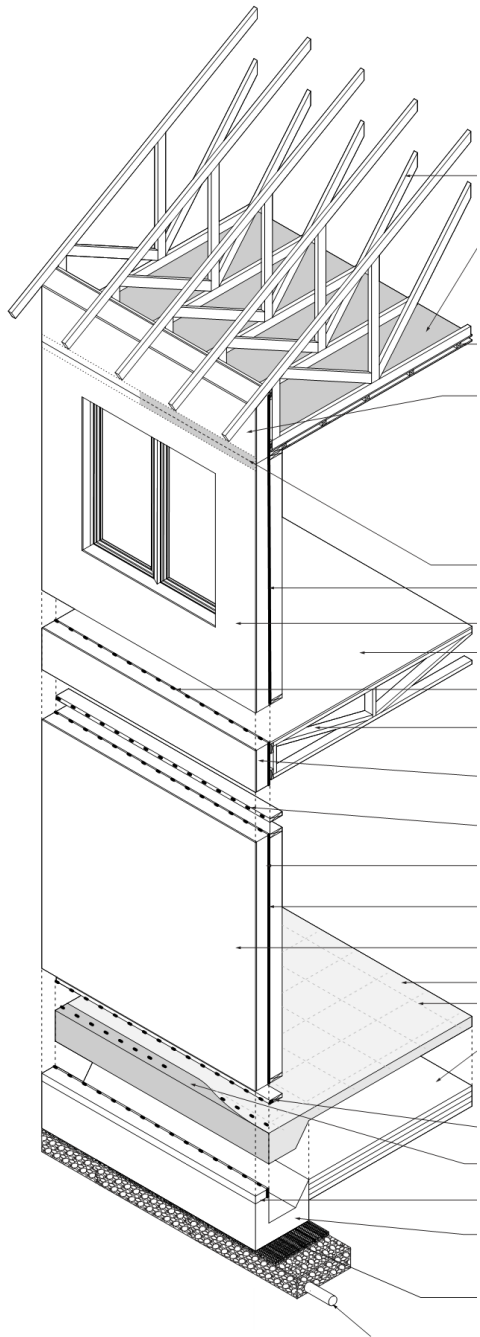


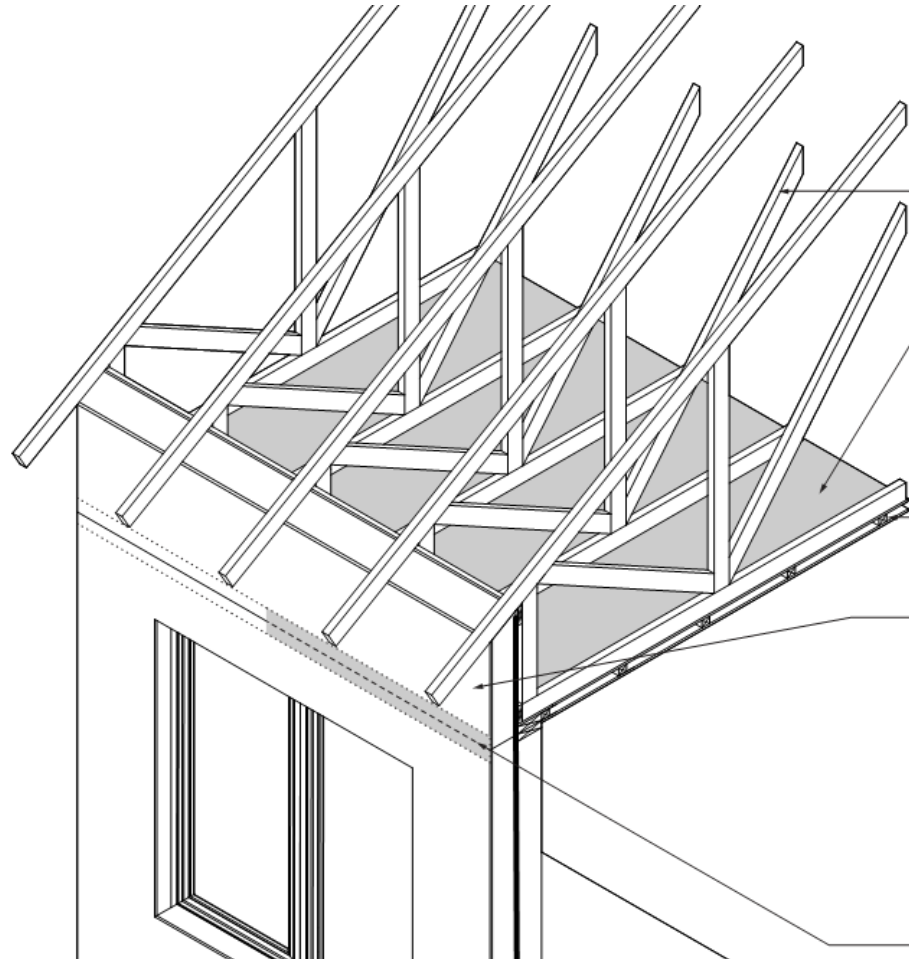
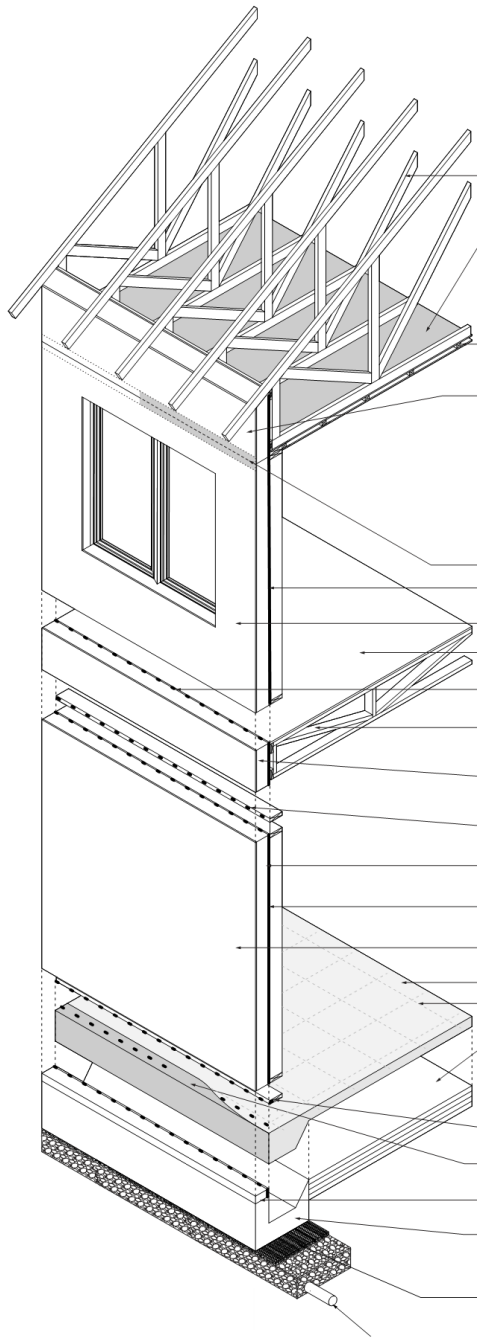
Slab Insulation System







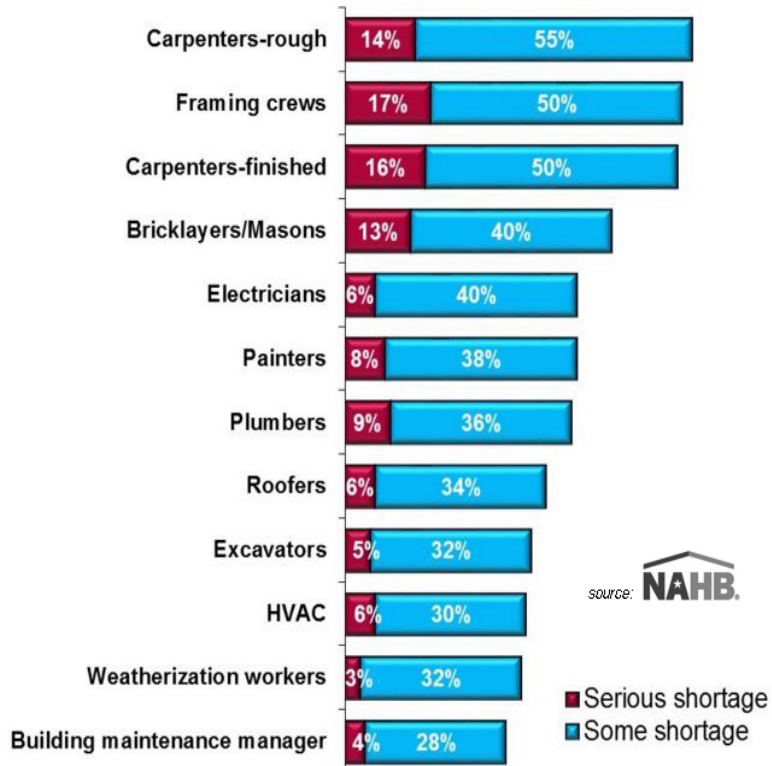






Benefits of Pre-fabrication

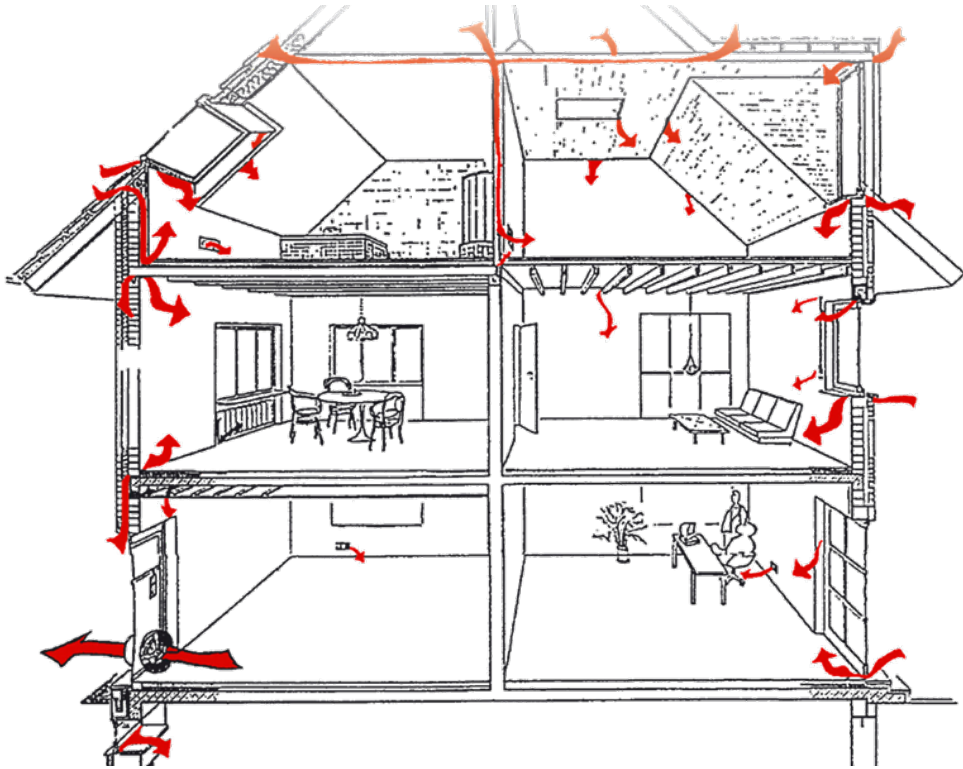
Share of Builders Reporting Labor Shortages



- ▶ A stick-framed house creates **nearly 30x more jobsite waste** than a component-framed house.
- ▶ **2.5x faster.** A crew can frame two and half homes with structural building components in the time it takes to stick-frame one house.
- ▶ It takes **75% more lumber** wood product to stick frame a structure than to frame it with components.



Airtightness



Blower Door Results

Gross Envelope Area	63641 ft ²			
dry-in (9/26/2017)	3550 CFM ₅₀	=	0.056	CFM ₅₀ /ft ² gross envelope area
completion (4/17/2017)	2996 CFM ₅₀	=	0.047	CFM ₅₀ /ft ² gross envelope area



What about cost?

(Note: The entire table content is crossed out with a large red 'X' in the original image)

Item ID	Description	Unit	Quantity	Unit Price	Total Price	Material	LS
22	Cascadia Clip @ Framed Wall	M	3,600.00	Ea	3,600.00		
23	Heco Screws in lieu of Cascadia Clip	M	7,200.00	Ea	7,200.00		
24	1 x 4 Battens @ Heco Screws	M	6,000.00	Lf	6,000.00		
25	Rockwool Install Cascadia Clip	L	1,200.00	Lf	1,200.00		
26	Rockwool Install Heco Screw	L	1,200.00	Lf	1,200.00		
27	6" Nailbase (5 1/2" EPS, 1/2" OSB)	M	10,800.00	Sf	10,800.00		
28	Adeps Nailbase Adhesive	M	1,200.00	5 Gal	1,200.00		
29	8" Nailbase Screws	M	3,086.00	Ea	3,086.00		
34	WRB - Tyvek or eq	L,M	10,800.00	Sf	10,800.00		
35	Second Floor Band						
36	Airtight Band - Prosoco Joint & Seam	M	30.00	Tubes	30.00		
37	Airtight OSB	L	592.00	Lf	592.00		
38	Rockwool @ Framed Wall		1,184.00	Sf	1,184.00		
39	Cascadia Clip @ Framed Wall	M	592.00	Ea	592.00		
40	Heco Screws in lieu of Cascadia Clip	M	592.00	Ea	592.00		
41	1 x 4 Battens @ Heco Screws	M	592.00	Lf	592.00		
42	Rockwool Install Cascadia Clip	L	592.00	Lf	592.00		
43	Rockwool Install Heco Screw	L	592.00	Lf	592.00		
44	6" Nailbase (5 1/2" EPS, 1/2" OSB)	M	1,184.00	Sf	1,184.00		
45	Adeps Nailbase Adhesive	M	14.00	5 Gal	14.00		
46	8" Nailbase Screws	M	339.00	Ea	339.00		
47	Install Nailbase	L	592.00	Lf	592.00		
48	WRB - Tyvek or eq	L,M	10,800.00	Sf	10,800.00		
49	Build SMART Second Floor Band						
50	2 1/2" #9 Screws 12" o.c. 4 PLF	M	2,368.00	Ea	2,368.00		
51	Constructor	M	40.00	Tubes	40.00		
52	Install Band	L	592.00	Lf	592.00		



Cost Comparison

	Pre-2012 code	Field install Passive House	Pre-fabricated wall panels Passive House
1-Window & Door Materials Cost	\$144,220	\$ 292,660	\$ 220,000
2-Wall Materials Cost	\$ 40,652	\$ 221,336	\$ 267,070
3-Window Door Wall Cost	\$ 184,872	\$ 513,996	\$ 487,070
4-Cost per Floor Sq Ft	\$ 3.50	\$ 9.74	\$ 9.22
5-Wall, Window & Exterior Door Labor Cost	\$144,350	\$ 214,125	\$ 99,025
6-Total Wall, Window & Exterior Door Labor & Materials Cost	\$329,222	\$ 728,121	\$ 586,095
7-Cost per Floor Sq Ft	\$ 6.24	\$ 13.80	\$ 11.10

Impact of Lower Utility Costs on Underwriting

- ▶ *Total Tenant Payment Must Be Less than or Equal to the Max Tax Credit Rent or FMR*
- ▶ *Total Tenant Payment = Rent + Utilities*
- ▶ *Rent = Total Tenant Payment – Utilities.....Utilities Often Underwritten using Housing Authority Allowances*
- ▶ *We had Qualified Expert Calculate the difference between typical Housing Authority Allowances and Passive House projected utility allowances*



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UTILITY ANALYSIS: PASSIVE HOUSE MAKES US MONEY!



Impact of Utility Costs on Borrowing Capacity

	Housing Authority Allowances	Calculated Passive House
Net Operating Income	\$99,116	\$136,292
Debt Coverage Ratio*	1.8	1.8
Payment (NOI/DCR)	\$55,064	\$75,718
Max Mortgage (30 yrs @ 5.5%)	\$800,000	\$1,100,000
*1.07 in Year 15		



CHIP: "Passive House lets you borrow/leverage more money to build more housing."

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UTILITY ANALYSIS: PASSIVE HOUSE MAKES US MONEY!



Impact of Utility Costs on Developer Fee

	Housing Authority Allowances	Calculated Passive House
Total Development Cost	\$12,750,000	\$12,750,000
LIHTC Equity	\$11,000,000	\$11,000,000
Soft Debt/Grants	\$450,000	\$450,000
Mortgage	\$800,000	\$1,100,000
Total	\$12,250,000	\$12,550,000
Deferred Fee Required	\$500,000	\$200,000
Gross Fee	\$1,500,000	\$1,500,000
Net Fee	\$1,000,000	\$1,300,000



CHIP: "We're a nonprofit, which means we don't put the net fee in our pockets. We put that money into new developments. Higher net fees mean we can house more people."

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UTILITY ANALYSIS: PASSIVE HOUSE MAKES US MONEY!



“WOULD WE DO IT AGAIN?”

- 1. We built it within the budget we proposed*
- 2. Significant savings on utilities allows us to leverage fees to build more housing*
- 3. No major screw-ups during construction (related to Passive House)*
- 4. Healthier, more comfortable environment for our tenants*



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